



**Decide with Confidence**

# Food and Drug Administration: SPL Working Group Discussion

*Establishment Registration and DUNS Number*

September 9, 2008

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# For over 165 years, D&B has been the leading provider of global business information



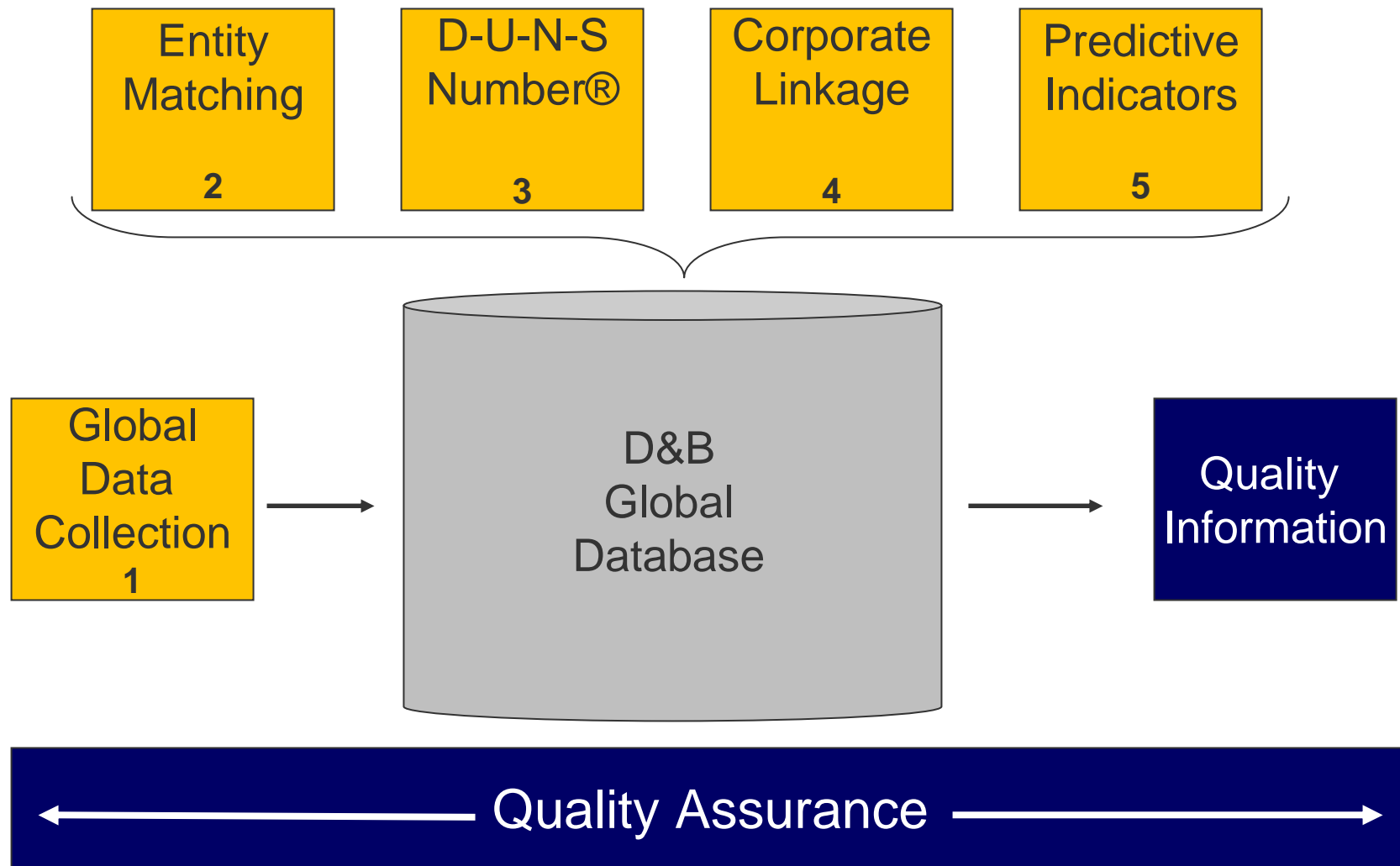
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- Our company started in 1841 and now has 37 offices around the world, 5,300 team members, 14 directly owned companies and 17 strategic partners.
- DUNSRight is our patented process to ensure quality data for our customers – a process in which we invest \$260M each year.
- Our global database contains information on over 130 million businesses from over 190 countries.
- The key to enhanced business intelligence is the exclusive nine-digit **D&B D-U-N-S® Number**, assigned to each global business location.
- **D&B D-U-N-S® Number** is recognized as a **global business standard** by the world's most influential standards-setting organizations, industry and trade associations such as the United Nations, the European Commission and the U.S. Government.
  - The DUNS Number is the de-facto standard already in use by the US Customs' International Trade Data System (ITDS) and the Department of Defense.
  - Included in the Federal Acquisition Regulation (FAR), governing federal procurement, Clause 52.204-6 Data Universal Numbering System (DUNS) Number

A foundation built upon the process of collecting and enhancing data, called **DUNSRight**<sup>™</sup>, enables us to support the FDA



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# D&B's Global Data Collection helps confirm the existence, background and linkage of domestic and international entities



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Direct Investigations

Payment Data

Government Registries

U.S. Public Records

Company Financial Information

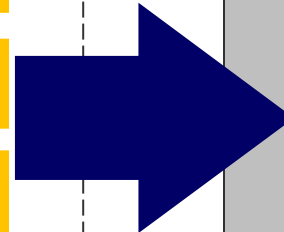
Courts & Legal Filings

Telephone Directories

Pro-Net with CCR Indicator (Diversity)

Web Sources

News and Media



## D&B Global Database

### 130+ Million Businesses

- Over 190 countries
- 44 million records in the U.S.
  - 15 million small businesses
  - 472,000 minority-owned
- 11.6 million linked records
  - 2.8 million in U.S.
- \$260 million spent annually
  - Data quality/maintenance

Over 1.5 Million Updates Daily

# The D-U-N-S® Number



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- Identifies unique business locations and legal entities
- Global in scope
- Non-indicative
- Retained for the life of the business

*“D-U-N-S” stands for Data Universal Numbering System*

# D&B Corporate Linkage helps FDA understand corporate relationships between headquarter, subsidiary, and branch locations



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